

# 4Q results 2007 Conference call



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- 4Q results 2007
- Current operations
- Newbuilding program
- Contract status
- Human resources
- Summary





## **Highlights fourth quarter 2007**

- Net income of US\$223 million and EPS of US\$0.56
- All drilling units in operation
- On track with delivery of the newbuild program
  - Jack-up West Triton delivered early January 2008
  - All remaining projects in the main progressing as planned
    - West Phoenix late March 2008
    - West Sirius expected mid March 2008
    - 6 other deepwater units to be delivered as planned during 2008
    - 2 shallow water units to be delivered late 2Q08 as planned
- Two new contracts and one contract extension
  - •Tender barge rig T8 1Y at US\$125,000
  - Jack-up rig West Janus 3Y at US\$150,000
  - Jack-up rig West Epsilon 1Y at US\$317,000

## **Highlights fourth quarter 2007 – cont'd**

- Sale of 32% shareholding in PT Apexindo to be completed in 1Q08
- Divestment of the 1981-built jack-up West Titania to be completed in 2Q08
- Seadrill issued US\$1 billion convertible bond with coupon 3.6125% and conversion premium 45%
- Dividend payment US\$0.25 per share
- Order of new self-erecting tender rig T12 at construction price US\$121 million with delivery 1Q 2010 (+ option for one rig)



## **Condensed income statement**

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Unaudited accounts in USD millions	3Q07	4Q07	4Q06	2007	2006
Revenues					
Operating revenues	323,6	381,1	309,9	1 318,6	942,3
Reimbursables	30,9	43,2	48,8	146,6	109,0
Other revenues	22,6	21,8	28,4	211,2	103,3
Total revenues	377,1	446,1	387,1	1 676,4	1 154,6
Operating expenses					
Vessel and rig operating expenses	178,4	225,3	197,1	762,8	587,8
Reimbursable expenses	28,8	40,8	46,7	139,4	103,4
Depreciation and amortisation	47,4	48,7	42,4	182,9	167,6
General and adminstrative expenses	26,3	21,1	22,0	102,5	69.7
Total operating expenses	280,9	335,9	308,2	1 187,6	928,5
Operating profit	96,2	110,3	78,9	488,9	226,1
Interest income	3,0	13,4	5,0	23,6	14,0
Interest expense	(30,8)	(38,0)	(26,0)	(112,7)	(79,8)
Share of results from associated companies	6,5	5,2	2,7	23,2	26,6
Other financial items	(33,0)	15,2	(3,1)	(36,2)	80,0
Net financial items	(54,3)	(4,2)	(21,4)	(102,1)	40,8
Income before income taxes and minority interest	41,9	106,1	57,5	386,8	266,9
Income taxes	(5,0)	71,6	(0,3)	41,7	(22,4)
Minority interest	(3,0)	(5,2)	(0,3) (2,1)	(13,0)	(30,4)
Gain on issuance of shares by subsidiary	0,0	(3,2) 50,0	0,0	50,0	(30,4) <b>0,0</b>
Call of issuance of shares by subsidially	0,0	00,0	0,0	00,0	0,0
Net income	32,8	222,5	55,1	465,5	214,1
Earnings per share (in USD)	0,08	0,56	0,14	1,18	0,61



## **Mobile units**

Mobile Units Division					
Unaudited accounts in USD millions	3Q07	4Q07	4Q06	2007	2006
Operating revenues	175,5	213,6	178,3	729,9	500,0
Reimbursables	6,9	8,8	15,5	32,8	49,3
Other revenues	19,6	18,7	24,3	198,9	88,8
Total revenues	202,0	241,1	218,1	961,6	638,1
Vessel and rig operating expenses	85,1	110,3	106,1	376,4	281,7
Reimbursable expenses	5,4	7,4	14,0	28,2	45,3
Depreciation and amortisation	35,2	36,6	33,6	135,1	127,2
General and adminstrative expenses	17,5	15,3	16,8	73,3	45,3
Total operating expenses	143,2	169,6	170,5	613,0	499,5
Operating profit	58,8	71,5	47,6	348,6	138,6

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# **Tender rigs**

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Tender Rigs Division					
Unaudited accounts in USD millions	3Q07	4Q07	4Q06	2007	2006
Operating revenues	60,6	66,9	44,9	236,3	154,9
Reimbursables	5,4	3,4	4,4	17,2	9,6
Other revenues	3,0	3,1	4,1	12,2	14,5
Total revenues	69,0	73,4	53,4	265,7	179,0
Vessel and rig operating expenses	24,7	31,9	19,3	100,8	69,4
Reimbursable expenses	5,1	3,2	4,2	16,3	9,2
Depreciation and amortisation	9,7	9,5	7,1	38,6	33,7
General and adminstrative expenses	3,9	2,2	2,0	13,0	10,0
Total operating expenses	43,4	46,8	32,6	168,7	122,3
Operating profit	25,6	26,6	20,8	97,0	56,7

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## Well Services (Seawell Limited) \*

4Q06	2007	2006
86,7	352,4	287,4
28,9	96,7	50,0
115,6	449,1	337,4
71,7	285,6	236,7
28,4	94,9	48,8
1,8	9,2	6,6
3,2	16,1	14,5
105,1	405,8	306,6
10,5	43,3	30,8
_	10,5	10,5 <b>43,3</b>

\* 100% consolidated numbers (Seadrill owns 80%)

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## **Balance Sheet**

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#### **Total assets**

Unaudited accounts in USD millions	31.12.07	31.12.06
Current assets	• • .	••••••
Cash and cash equivalents	582,9	210,4
Marketable securities	240,4	105,9
Receivables	725,6	440,3
Total current assets	1 548,9	756,6
Non-current assets Investment in associated companies Newbuildings Drilling units Goodwill Other non-current assets	176,1 3 341,9 2 610,7 1 473,0 96,6	238,1 2 025,4 2 293,3 1 256,5 63,1
Total non-current assets	7 698,3	5 876,4
Total assets	9 247,2	6 633,0

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## **Balance Sheet**

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#### Liability and equity

Unaudited accounts in USD millions		
Current liabilities		
Short-term interest bearing debt	430,8	255,4
Other current liabilities	668,9	465,3
Total current liabilities	1 099,7	720,7
Non-current liabilities		
Long-term interest bearing debt	4 169,6	2 559,3
Deferred taxes	104,5	205,6
Other non-current liabilities	197,3	199,0
Total non-current liabilities	4 471,4	2 963,9
Minority interest	88,8	208,1
Shareholders' equity		
Paid-in capital	2 753,9	2 449,8
Retained earnings	833,4	290,5
Total shareholders' equity	3 587,3	2 740,3
Total shareholders' equity and liabilities	9 247,2	6 633,0

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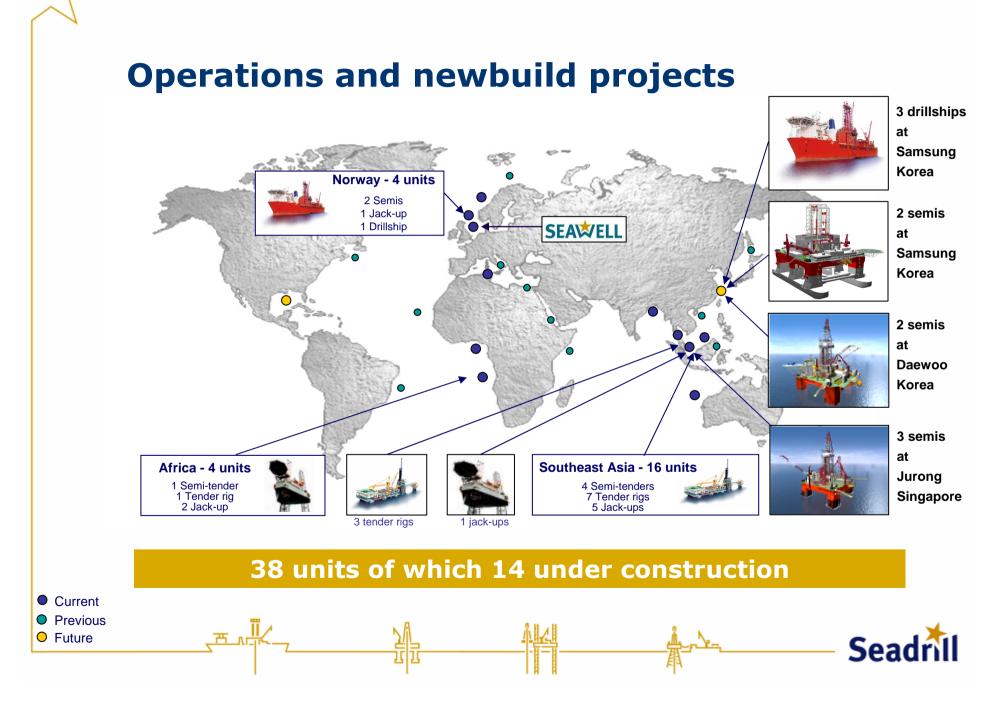
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## **First cash dividend distribution**

- Board resolves dividend distribution of some US\$100 million
- Dividend of US\$0.25 per share
- Ex. dividend date is March 5, 2008
- Record date is March 7, 2008
- Payable date on or about March 14, 2008

Cash dividend triggered by strong earnings visibility

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## **West Phoenix**

#### Progress

- 99% complete
- Delivery planned by end March 2008
- Commencement of operations in Norway within the second/third quarter 2008
- Final commissioning and testing phase

#### Challenges

Commissioning RamRig system





## **West Eminence**

#### Progress

- 88% Complete
- Delivery planned in the fourth quarter 2008

#### Challenges

- Yard capacity
- Commissioning





## **West Sirius**

#### Progress

- 99% complete
- Delivery planned March 2008
- Commencement of operations in the GOM in the second quarter 2008

#### Challenges

- Yard capacity
- Commissioning





## **West Taurus**

#### Progress

- 79% complete
- Delivery scheduled in the fourth quarter 2008

#### Challenges

- Commissioning
- Cost On budget

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## **West Hercules**

#### Progress

- 92% complete
- Delivery planned in June 2008
- Tight construction schedule of all projects
- Commencement of operations in China at the end of the second/ early third quarter 2008

#### Challenges

- Yard capacity
- Commissioning
- Cost On budget





## **West Aquarius**

#### Progress

- 85% complete
- Delivery planned in the third quarter 2008
- Tight construction schedule
- Commencement of operations in the third quarter 2008

#### Challenges

- Yard capacity
- Commissioning

#### Cost - On budget

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## **West Polaris**

#### Progress

- 94% complete
- Delivery planned end June 2008
- Commencement of operations in the third quarter 2008

#### Challenges

Commissioning





## West Capella

#### Progress

- 74% complete
- Delivery planned in the fourth quarter 2008
- Commencement of operations in the fourth quarter 2008

#### Challenges

- Commissioning
- Cost On budget





## **Status deepwater newbuild projects**

Unit	Order date	% complete	Delivery ahead/ behind	Comment
West Phoenix	2005	99%	- 1.2%	Start-up Norway – 2Q08 as planned
West Sirius	2005	99%	- 1.5%	Start-up GoM – 2Q08 as planned
West Hercules	2005	92%	- 3.3%	Start-up China – 2Q08 as planned
West Polaris	2005	94%	- 0.1%	Start-up as planned – 3Q08
West Aquarius	2006	85%	- 2.8%	Start-up as planned – 3Q08
West Eminence	2006	88%	- 3.3%	Delivery 4Q08 – no contract
West Taurus	2006	79%	- 2.3%	Delivery 4Q08 – no contract
West Capella	2006	74%	4.7%	Start-up 4Q08 as planned
West Orion	2007	NA	121	Delivery 2Q10
West Gemini	2007	NA	-	Delivery 2Q10

Percentage of total construction period,  $1\% \approx 10$  days

**Delivery overall progressing as planned** 

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## **Newbuild deepwater projects**

- Progress to date generally as planned
- Cost risk insignificant
- Still schedule risks remaining
  - Major component delays and/or failures
  - Commissioning/testing
  - Knock-on effects from other yard activities
  - Sub-contractor support (AKMH and NOV)



#### First in line ... a clear advantage



## **Status shallow water newbuild projects**

Unit	Delivery	
West Ceres	May 2006	$\checkmark$
West Berani	December 2006	$\checkmark$
West Prospero	June 2007	$\checkmark$
T10	August 2007	$\checkmark$
West Atlas	September 2007	$\checkmark$
West Triton	January 2008	$\checkmark$
West Ariel	On schedule	2Q08
T11	On schedule	2Q08
West Berani II	On schedule	1Q10
T12	On schedule	1Q10





## **Deliveries on time and budget**

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## **New self-erecting tender rig ordered**

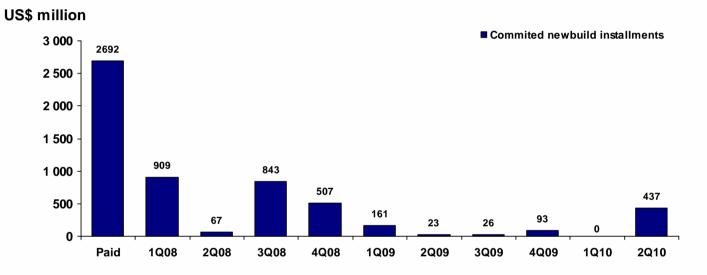
- One new tender rig ordered at Malaysian Marine and Heavy Engineering Sdn. Bhd.
- Copy of tender barges T9, T10 and T11
- Estimated capital expenditure of US\$121 million
- Delivery in first quarter 2010
- Option to order a similar unit



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#### Increased exposure to the tender rig drilling market

## **Committed newbuild installments**



Committed newbuild installment schedule amounts to approximately US\$5.8 billion

 The installments do not include spares, construction supervision, operation preparation and mobilization or capitalized interests

Covers seven semi-submersibles, three drillships, three tender rigs and one jack-up

#### Scheduled delivery incentives through backloaded payments

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## **Contract status floaters**

			200	)7			200	08			200	09			20	10			201	1	
	Customer	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Semi-submersibles																					
West Alpha	StatoilHydro	US\$266	6,000							US	\$473,00	00 <sup>5</sup>								02.20	012
West Venture	StatoilHydro	US\$259	9,000									USS	\$259,0	00							
West Phoenix <sup>1 &amp; 2</sup>	Total	Newbui	ld - US	\$502M		U	S\$512,(	000											l	JS\$497	7,000
West Eminence <sup>1</sup>	-	Newbui	ld - US	\$520M																	
West Hercules <sup>1</sup>	Husky	Newbui	ld - US	\$512M			US\$	519,00	C												
West Aquarius 1 & 3	Exxon	Newbui	ld - US	\$526M					JS\$52	3,000											
West Sirius 1 & 4	Devon	Newbui	ld - US	\$443M			US\$47	6,000												06.20	012
West Taurus <sup>1</sup>	-	Newbui	ld - US	\$451M																	
West Orion <sup>1</sup>	-	Newbui	ld - US	\$532M																	
Drillships																					
West Navigator	Shell	US\$248	3,000							US\$57	7,000									01.20	013
West Polaris <sup>1</sup>	Exxon	Newbui	ld - US	\$478M				JS\$538	3,000												
West Capella <sup>1</sup>	-	Newbui	ld - US	\$478M						US\$52	5,000									12.20	013
West Gemini <sup>1</sup>	-	Newbui	ld - US	\$598M																	

Yard Contract Option

<sup>1</sup> Ex. spares, construction supervision, operation preparation and mobilization or capitalized interests

<sup>2</sup> The West Phoenix contract could be extended by two years at dayrate US\$497,000

<sup>3</sup> The West Aquarius contract could be extended by one year reducing the dayrate for the contract period to US\$508,000

<sup>4</sup> The West Sirius contract could be extended by one or two years reducing the dayrates for the contract period to US\$466,000 or US\$456,000 respectively

<sup>5</sup> The West Alpha contract could be extended by one or two years reducing the dayrates for the contract period to US\$453,000 or US\$433,000, respectively

#### Order backlog of approx. US\$5,750 million



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## **Contract status jack-ups**

		1	200	)7			200	08	1		200	)9	1		201	10			201	1	1
	Customer	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Jack-ups																					
West Epsilon	StatoilHydro	US\$317	,000																		
West Atlas <sup>1</sup>	Coogee	Newbuild	- US\$1:	29M	US\$2	57,500															
West Triton <sup>1</sup>	ADA	Newbuild	- US\$1:	29M		US\$2	75,000														
West Ceres	Total	US\$166	,000																		
West Prospero <sup>1</sup>	Exxon	Newbuild	- US\$1:	28 <mark>M</mark>	US\$2	.05,000															
West Larissa	<b>VietsoPetro</b>				US	\$183,50	0														
West Janus	PCPPOC	US\$185	,0 <mark>0</mark> 0				l	US\$14	9,500												
West Titania	Ecumed		US\$	5150,000																	
West Ariel <sup>1</sup>	-	Newbuild	- US\$1	32M																	
		Yard	ł	Contra	act	Opt	ion														

<sup>1</sup> Ex. spares, construction supervision, operation preparation and mobilization or capitalized interests

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Order backlog of approx. US\$915 million



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## **Contract status tender rigs**

			20	07			20	08			200	)9			20	10			201	1	
	Customer	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Tender barges																					
T3 <sup>1</sup>	PTT	US\$42	US	\$51,00	0 ι	JS\$58.0	00	US\$74	000											06	.2012
T4	Chevron	US\$48					US	\$88,00	0											06	.2013
T6 <sup>1</sup>	Carigali/CTOC	US\$68	,000			US\$93	000														
T7	Chevron	US\$57	,000																		
Т8	Total	US\$63	US	\$90,00	0		US	\$125,0	00												
<b>T9</b> <sup>1</sup>	Exxon	US\$70	,000							Marl	ket rate										
T10 <sup>1&amp;3</sup>	CarigaliHess	Newb - l	JS\$89M	U	S\$85,	000										U	IS\$85,	000			
T11 <sup>3</sup>	Chevron	Newbuild	d - US\$1	00M				US\$1	16,000	)										07.	.2013
T12		Newbuild	d - US\$1	16M																	
Teknik Berkat <sup>1</sup>	Carigali	US\$57,	,000	US\$72	2,000	1				US\$	72,000										
Semi-tenders																					
West Alliance	Shell	US\$76	,000			US\$9	3,000														
West Berani	Newfield/Chevron	US\$12	4,000							US\$15	1,000 <sup>2</sup>									03	.2012
West Menang	Total	US\$88,	,000			US\$11	9,000														
West Pelaut	Shell	US\$64,	,000									64,000								03	.2014
West Setia	Murphy/Conoco	US\$85,	,000							US\$	163,000	) <sup>2</sup>								02	.2012
West TBA <sup>3</sup>	-	Newbuild	d - US\$1	180M																_	

Yard Contract Option

<sup>1</sup> Ownership 49%

<sup>2</sup> Seadrill has the option to use either West Berani or West Setia depending on rig availability

 $^3$  Ex. spares, construction supervision, operation preparation and mobilization or capitalized interests

## Order backlog of approx. US\$1,315 million



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## Market status right now

- UDW capacity shortage 2008/2009/2010
- Oil price is US\$100/bbl
- Dayrates are increasing
- A dayrate is not necessarily a dayrate
  - Operating expenses
  - Mobilization
  - Modifications
  - Tax
  - Contract provisions

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## **Ultra deepwater units available before 2010**

					20	008				2009					201	10	
				Q1	Q2	Q3	Q4	Q1	Q2		Q3	Q4	QI		Q2	Q3	Q4
Rig	Contractor	Type		JFM	AMJ	JAS	OND	JF	мам	JJ	ASO	ND	JF	M A	MJ,	JAS	OND
West Eminence	SeaDrill	Semi	10,000				L Se	adr	11								
2 West Taurus	SeaDrill	Semi	7,500														
3 GSF Development Driller II	GlobalSantaFe	Semi	7,500														
4 Deepwater Nautilus	Transocean	Semi	8,000														
5 Noble Clyde Boudreaux	Noble Drilling	Semi	10,000														
5 MPF-01	MPF	Drillship	11,500														
7 Deepwater Pacific 2	Transocean	Drillship	10,000														
8 Noble Paul Wolff	Noble Drilling	Semi	8,900														
9 Deepwater Pathfinder	Transocean	Drillship	10,000														
) Leiv Eiriksson	Ocean Rig	Harsh Semi	8,200														
Ensco 7500	Ensco	Semi	8,000														
2 Cajun Express	Transocean	Semi	8,500														
Pride Drsh TBN2	Pride	Drillship	12,000														
West Orion	SeaDrill	Semi	8,200														
5 Deepwater Millennium	Transocean	Drillship	10,000														
o Deepsea Rig 2	Odfjell Drilling	Semi	10,000														
/ West Gemini	SeaDrill	Drillship	10,000														
3 Discoverer 534	Transocean	Drillship	7,800														
Deepwater Expedition	Transocean	Drillship	10,000														
) Ensco 8503	Ensco	Semi	8,500														
GSF Drillship TBN 1	Transocean	Drillship	10,000														
2 Deepwater Horizon	Transocean	Semi	8,000														
S SDO II	SeaDragon	Semi	10,000														
4 TMT/Mandarin TBN 1	Mandarin	Drillship	10.000														
Discoverer Enterprise	Transocean	Drillship	10,000														
o Ocean Clipper	Diamond	Drillship	7,500														
7 Maersk TBN 3	Maersk	Semi	10,000														
3 Tanker Pacific TBN 1	Tanker Pacific	Drillship	10,000														
Cardiff Marine TBN 1	Cardiff Marine	•	10,000														
			,							Sou	uce: DB	RCO est	imates	. ODS	-Petrod	ata. Con	upany data
					Contract Option	ed								,		,	• /
					Under C	onstructio	m										
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## **Deepwater requirements**

				2008			2009					2010					2011				2012										
# OPERATOR	HE	AREA	WD	JF	MA	MJ	JA	SO	ND	J	FM/	٩MJ	JA	SO	ND	JFM	AΜ、	JA	SON	D	JFI	MAN	IJJ	ASC	DND	JF	MA	ΜJ	JAS	SOND	
1 EXXONMOBIL	No	Angola	6,000																										Ш	$\square$	ł
2 PETROBRAS	No	Black Sea	8,000																												ł
3 AGR	No/Yes	Nigeria/Falk	8,000?																												ł
4 ONGC	No	India	10,000																												1
5 MARATHON + 4/5 OPERATORS	No	Indonesia	8,000																												ł
6 STATOIL	Yes	Norway	6,000																												1
7 CONOCOPHILLIPS/CHEVRON	No	Canada	6,500																											$\Pi \Pi$	ł
8 BHP	No	GOM	7,000																											$\Pi \Pi$	ł
9 BG/PETROBRAS	No	Brazil	7,500+																												ł
10 BG/PETROBRAS	No	Brazil	7,500+																												ł
11 DGH (Eni, Reliance, ONGC)	No	India	10,000																												I
12 ENI	No	GOM	7,000																												1
13 BP	No	Libya	5,000																											$\Pi \Pi$	ł
14 PETRONAS, BHP, ?	No	Malaysia	8,000																											$\Pi \Pi$	ł
15 RELIANCE	No	India	12,000																												1
16 HESS	No	GOM	10,000																											$\Pi \Pi$	ł
17 TOTAL	No	Nigeria	8,000																												I
18 CHEVRON	No	Australia																													I
19 BP	No	GOM	10,000																												I
20 TULLOW/KOSMOS	No	Ghana	6,000																												I
21 CHEVRON	Yes	Canada	300																		$\square$										1

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## **UDW Market summary**

- The UDW market remains strong with 100% utilization
- First term fixture above US\$600,000 is confirmed
- 76 units on order 73 of these are DW units
- 54 already have a contract in place
- Strong undersupply of floaters next couple of years will lead to postponed drilling programs



## **Human resources**

- Currently a pool of 5,800 employees as a basis
- More than 25 different nationalities
- Significant organic growth capacity
- Some 1,000 people to be hired over the next 12 months of which 100 are core crews
- Recruitment is ahead of plan



### On track in building a great organization

Seadrill

## **Organization**

- Excellent organization in place in Houston to complement the existing Seadrill organization
- Houston office will play an important part in the future growth of Seadrill



Seadrill

## On track in building a great organization

## **Status HR recruiting deepwater units**

Units	Core crew recruitment % complete						
West Phoenix	100%						
West Sirius	100%	<u>承</u> .					
West Hercules	100%						
West Polaris	100%						
West Aquarius	74%						
West Eminence	43%						
West Capella	33%						
West Taurus	33%						

25% of required recruitment of non-core crew completed



## **Strategy**

- Execute current program as planned
- Win strong contracts
- Further develop market leader position in the tender rig market
- Financing structures geared towards capital repayment
- Open for consolidation

#### Focus on shareholder value - equity return

Sead

## **Seawell Limited**

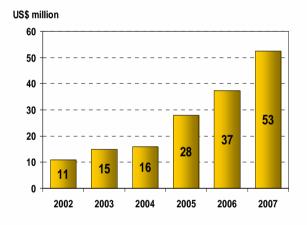
- Solid fourth quarter performance
- Favorable outlook for Platform
  Drilling, Engineering Services and
  Well intervention activities
- Agreement to buy Noble's North Sea platform drilling activity
- Orders modularized rig for delivery in 3Q09 with options for further two units



SEAWELL

**OTC-listed Norway** 





Sead

#### Build a international well services company

## **Summary**

- Newbuilding projects and recruitment in the main progressing as planned
- Strong order backlog of some US\$7.8 billion
- Continued strong market outlook
- Actively pursuing leveraged financing structures for existing as well as new assets
- Continue to look for consolidation opportunities but main focus equity return
- First cash dividend distribution resolved

#### Creating a world leading drilling contractor

Sea

